Competitive marketing at storage connection points

Webinar 17.03.2022

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4. What do I see on Prisma? Capacity in competition?

Why do we market capacities in competition?

- There were special requests by customers
- It is not possible to offer firm capacities at all storage connection points without competition
- It does not matter at which storage connection point within the competition the available capacities are used on a firm basis
- The market demand can be served under efficient and non-discriminatory conditions
- It is an adequate way of making firm capacities available to customers according to their needs

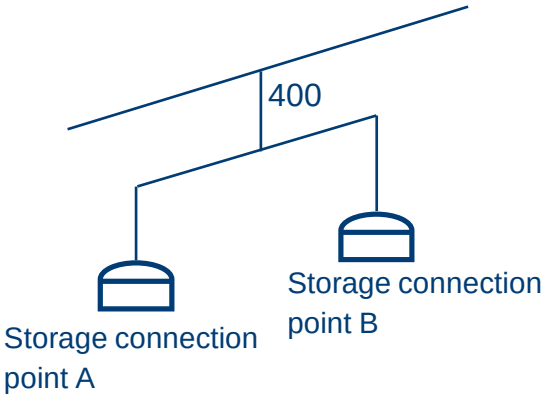
This applies only for **bFZK**, not for DZK at network connection points/power plants

What is competitive marketing?

- the decision at which points firm capacity is allocated is made by market participants → firm capacities are made available as needed
- Technically, capacities can be made available at several points → Capacities are therefore marketed independently of each other

Bookable points remain unchanged – no zone formation

Situation



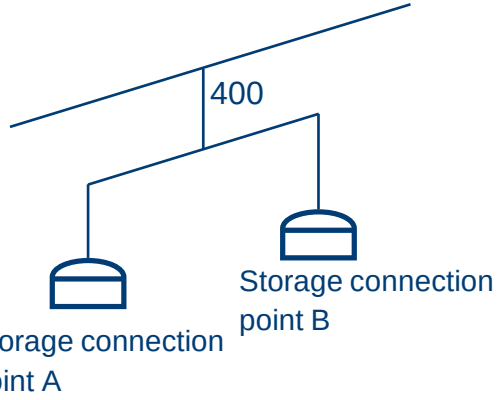
Today

- Storage point A
  - Technical available capacity 0 — avail. 0 firm
  - Technical possible 400
- Storage point B — avail. 400 firm
  - Technical available capacity 400
  - Technical possible 400

In future

- Storage point A — avail. 400 firm
  - Technical possible 400
- Storage point B — avail. 400 firm
  - Technical possible 400
- Storage points A, B
  - Technical available capacity 400 in competition

What is competitive capacity marketing?



currently:	in future:
Storage point A: marketable: 100	Storage point A: marketable: 400
Storage point B: marketable: 300	Storage point B: marketable: 400
	in competition: 400

- capacities are currently split between both storage points (for example, Storage point A: 100 kWh/h, Storage point B: 300 kWh/h)
- With competitive marketing, 400 kWh/h can be offered at both storage points.
- Allocation takes place using the PRISMA auction algorithm

  → The customer who is willing to pay the most is awarded the contract

Caution! – Change in publication of technical available capacity

The complete technical available capacity of all competing storage connection points is shown for each bookable point!

Which storage connection points are marketed competitively?

Entry/Exit Etzel H-Gas in competition

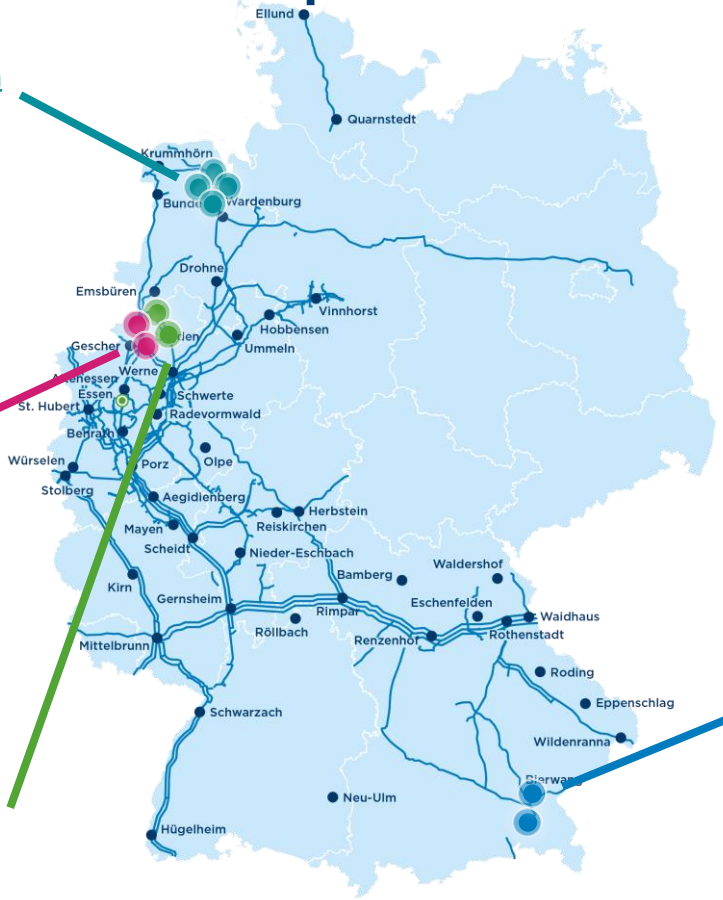
- Friedeburg-Etzel, Schienenstrang, EGL
- Etzel (Speicher Crystal), Bitzenlander Weg 10
- Friedeburg-Etzel, Bitzenlander Weg 2
- Etzel (Speicher ESE), Bitzenlander Weg 3

Entry/Exit Epe L-Gas in competition

- Speicher Epe L
- Speicher Gronau-Epe L1
- Speicher Gronau-Epe L2

Entry/Exit Epe H-Gas in competition

- Speicher Epe H
- Speicher Gronau-Epe H1



Information available from April
on PRISMA
In product data sheet

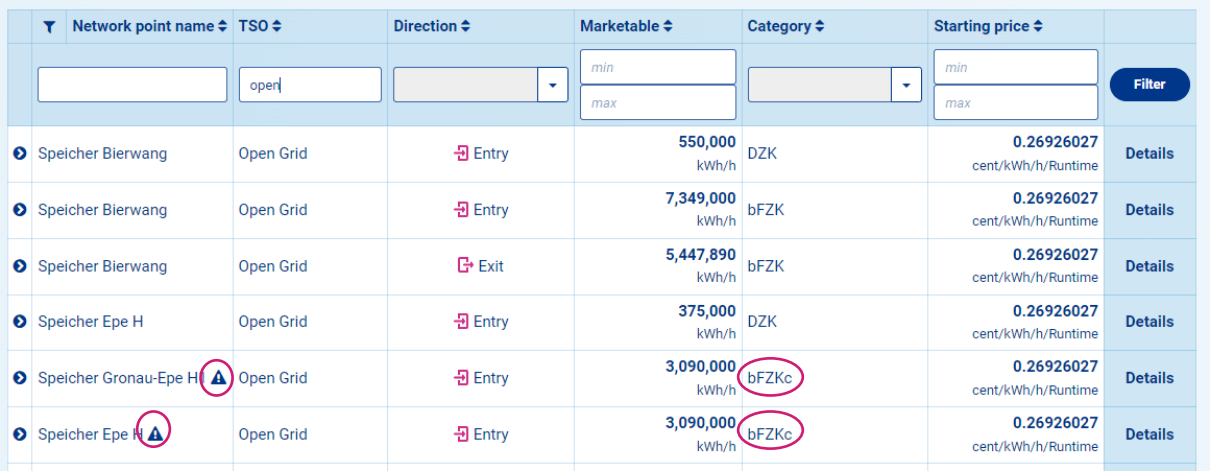
Entry/Exit Süd H-Gas in competition

- Speicher Bierwang
- Speicher Breitbrunn

1. What do I see on Prisma? Capacity in competition?

— In the overview of the auctions, competing capacities are marked by ⚠

— In addition, the field "Category" shows that the bFZK (bFZKc = competiton) is a competing capacity



Network point name	TSO	Direction	Marketable	Category	Starting price	
	open		min / max		min / max	Filter
Speicher Bierwang	Open Grid	Entry	550,000 kWh/h	DZK	0.26926027 cent/kWh/h/Runtime	Details
Speicher Bierwang	Open Grid	Entry	7,349,000 kWh/h	bFZK	0.26926027 cent/kWh/h/Runtime	Details
Speicher Bierwang	Open Grid	Exit	5,447,890 kWh/h	bFZK	0.26926027 cent/kWh/h/Runtime	Details
Speicher Epe H	Open Grid	Entry	375,000 kWh/h	DZK	0.26926027 cent/kWh/h/Runtime	Details
Speicher Gronau-Epe H	Open Grid	Entry	3,090,000 kWh/h	bFZKc	0.26926027 cent/kWh/h/Runtime	Details
Speicher Epe N	Open Grid	Entry	3,090,000 kWh/h	bFZKc	0.26926027 cent/kWh/h/Runtime	Details

1. What do I see on Prisma? Capacity in competition?

- All other competing points are displayed in the competing auction
- The competition constraint indicates the total capacity available